

## Mid-Atlantic Pathwork Board of Trustees

AGENDA: Thursday, June 22, 2017, 4:00 - 6:00 pm

1) **Attending:** Laurie Harris, Tom Hubbard, Kent Peterson, Darlene Rollins, Lisa Walker, Brad Smith, Paul Klinger.

2) **Attunement, invocation, check-ins.** Participants shared what is happening in their lives.

3) **Future meeting dates (and recorders)**

- a) July 17<sup>th</sup>, 3:30-6:00 (Lisa)
- b) August 28, 3:30-6:00 (Kent)
- c) September 25, 3:30-6:00 (Darlene)
- d) October 30, 3:30-6:00 (Laurie)

4) **Reports**

a) Center Operations — Paul

*Paul provided a summary of recent rental groups, the sales backlog, negotiations with our linen supplier, strategic plan work, maintenance activity, grounds work, food service activity, and housekeeping activity. Revenue tracking shows rental income very close to on target for year-end (within 1%). Staff will complete the rear with significant savings in operating expenses. Further, the rental pipeline for FY18 is already at 91% or goal.*

5) **Strategic planning**

a) The Board reviewed work in progress documents on the Strategic Plan.

- The Pathwork section is being worked on by a PWC group, with Tom participating. It is not a far along as the Sevenoaks section, but is progressing.
- A Plan Summary document has been added.
- Kent has revised the main plan document.
- Laurie and Lisa have revised the membership section.
- The Board discussed the proposal for improvements to Center Building and the addition of a Yoga Studio, described in a separate document. Trustees agreed this was an idea we should pursue; Kent suggested we get staff input. Paul pointed out that there are many issues raised by this proposal. Laurie suggested we bring in an architect, and Lisa suggested exploring getting UVa architecture school students involved.

The Board pass the following resolution: *The Board approves the concept for the upgrades to Center Building and construction of a Yoga studio, and directs the President and Center Director to investigate the idea further and prepare a more detailed plan for the Board's consideration and potential funding approval.*

**6) Executive Session:** The Trustees met without staff to discuss personnel matters.

The meeting adjourned at 6 pm